

**MISSION STATEMENT**

*To maintain a cohesive organization that serves its membership by promoting the art, science and professionalism of dentistry, and by communicating the value of optimal oral health to the community.*

**VOL. 62 SEPTEMBER '24 NO. 07**

# NODA News

## LSU School of Dentistry Names New Dean Dr. John Gallo, III



LSU Health New Orleans announced on July 1 that Dr. John Gallo, III, DDS, MS, previously Associate Dean of Clinical

Affairs in the LSU School of Dentistry, would become the new dean of the LSU School of Dentistry effective July 1, 2024.

In this transition, Dr. Gallo has replaced interim dean, Dr. Janet Southerland, also Vice Chancellor of Academic Affairs for LSUHSC, who filled the position since September of 2023 while careful consideration was made in selecting a candidate for the permanent position.

Dr. Gallo is a lifelong member of the LSU School of Dentistry community. A fellow alumnus, Dr.

Gallo began his journey graduating with the DDS Class of 1992. He later pursued an MS in Health Care Management from the University of New Orleans.

It was not long after that Dr. Gallo soon returned to the halls of the dental school. In 1996, he accepted an academic appointment in the Department of Operative Dentistry and Biomaterials. Since then, he has accumulated 28 years of service in various positions while also making significant contributions to the field through his research on adhesive dentistry and clinical education. Dr. Gallo has also held many positions of leadership throughout his career. Prior to his appointment as Dean, Dr. Gallo served as Associate Dean of Clinical Affairs, a position he had held since 2014.

Throughout his career, Dr. Gallo has been an active member of numerous professional

organizations including the American Dental Association, Louisiana Dental Association, New Orleans Dental Association, the International College of Dentists, the American College of Dentists, and the Pierre Fauchard Academy. He has served in leadership positions, such as Vice President and President of the New Orleans Section of AADR and Chair of the Annual Session Program Committee for the American Dental Education Association, and is a site visitor for the Commission on Dental Accreditation.

As Dean, Dr. John Gallo commits to shaping the future of dental education, emphasizing excellence in academics, patient care and collaboration with the local community. LSU School of Dentistry is optimistic and welcomes Dr. Gallo in his new position as Dean.



*Send your school news to:*

### The Tiger's Tooth Probe!

...Where students, faculty and administration can submit a photo, news, and/or announcements relating to organized dentistry and charity events at LSUSD! Please submit your entry to both [kmsperio@gmail.com](mailto:kmsperio@gmail.com) and [info@nodental.org](mailto:info@nodental.org).

## President's Message . . . by Linda T. Cao, D.D.S. – NODA President

Dear NODA members,



Fall is upon us! School has started for students and back to routine activities for them. We will be back into routine for our next General membership meeting for September 2024. Our speaker, Earl Peter Park, DMD, MD, will speak on the topic of “*Oral Cancer*”. Dr. Peter Park is an Oral and Maxillofacial surgeon and a full-time faculty at LSU School of Dentistry. Our meeting will take place at The Ridgeway of Old Metairie on September 18, 2024. It will be a two (2) hour CE credit course. It will be a very informative and up to date discussion on Oral cancer!

Our New Orleans Dental Conference / Louisiana Dental Association’s Annual Session is live on website at [www.NODC.org](http://www.NODC.org). Open registration for our Conference will be December 1, 2024. Please follow our social media on Facebook for updates as well and share with your dental colleagues. Our NODC/LDA Annual Session will be on April 10-11, 2025 and held at the Astor Crowne Plaza New Orleans French Quarter situated on the famous Canal Street and Bourbon Street. It will be a fun filled weekend combine with the French Quarter Festival! So don’t miss out on this great CE opportunities and a fun filled weekend of live music and great food!

Our future General Membership meeting with CE will be held on December 18<sup>th</sup>. Be on the lookout for the announcements!

ADA’s SmileCon® is happening next month, October 17-19, at the Ernest N. Morial Convention Center. Thank you to all of our local and state component members and leaders that have graciously volunteered for ADA’s SmileCon® and thank you Dr. Glenn Dubroc, Jr. for spearheading the committee to support the ADA’s SmileCon® session. We are thrilled to welcome dental colleagues from across the nation to our city.

I look forward to a wonderful Fall season and looking forward to seeing you all at our next General Membership meeting at The Ridgeway of Old Metairie! As always, we are here to support and to provide our members with any questions and concerns relating to our organization. We are always looking for volunteers in NODA.

## Seeking Nominations for NODA Honor Dentist

by David J. Hildebrandt, D.D.S. – NODA Honors & Awards Committee Chair

The New Orleans Dental Association Honor Dentist award is presented annually “in recognition of outstanding contributions and exemplary conduct in the profession of dentistry.” You are encouraged to submit nominations of a member or members that you feel are deserving of NODA’s most prestigious honor. The deadline for nominations is

Wednesday, November 20, 2024.

Your nomination should list some of the nominee’s professional and personal accomplishments and include a brief explanation why you believe he or she is deserving of the Honor Dentist award. Mail your nominations to the attention of Dr. David Hildebrandt, Honors & Awards Committee Chairman, c/o New Orleans Dental Association,

2121 N. Causeway Blvd., Suite 153, Metairie, LA 70001. You may also fax your nomination to 504/838-6909 or e-mail it to [andrew@nodental.org](mailto:andrew@nodental.org). No nominations can be accepted after November 20, 2024. The recipient will be announced at the January 2025 General Membership meeting and in the February 2025 edition of *NODA News*.

*NODA News* is published every month with the exception of June and August. Deadline for ads and editorial material is the 10th of the month preceding publication. Ads and news should be sent to: [info@nodental.org](mailto:info@nodental.org)

*NODA News* is a publication of the New Orleans Dental Assn.,  
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## NODC/LDA Annual Session 2025

### Welcome two Dynamic Speakers

by James Burns, D.D.S. – NODC/LDA Annual Session Committee Chair

The 2025 version of the New Orleans Dental Conference/ Louisiana Dental Association is rounding into shape, and it looks like it's going to be entertainment and education at its best. We are proud to announce that we have procured two of the most dynamic speakers in the field of dentistry today.

The first presenter is Thomas Viola R.Ph., CCP. Tom will be speaking on Thursday, April 10<sup>th</sup>. Tom is the founder of "Pharmacology Declassified" and has presented hundreds of continuing education courses to dental professionals, nationally and internationally. Through his informative, humorous and engaging seminars, Tom has earned his reputation as the go-to specialist for making Pharmacology practical and useful for all members of your dental team. His topics will be "*Haven't Got Time For This Pain*" and "*It's (Medically) Complicated.*"

The second presenter is Brian Nový, DDS. Dr. Nový will be speaking on Friday. Brian is the chief dental officer of the Alliance Dental Center. His awards include the Academy of General Dentistry Weclaw Award, The ADA Evidence Based Practice Award, and the ADA Adult Preventive Care Practice of the year. Some of the course comments from other meetings are "Best Speaker EVER!", "Dr. Nový is by far the best speaker out there", and "The best course in my 15 years of practice". If anyone reading this has seen him speak, they would whole heartedly agree with these statements. His topics will be "*Nobody Caries*" and "*How to Stop a Coccus*".

If you are asking, "How does OUR little conference get such speakers?" Well, it's group of Conference Board members that are dedicated to giving our constituents the best in dental education and entertainment there is. I'm indebted



Thomas Viola R.Ph., CCP

to my board and the dedication they show to the Louisiana Dental Association each year. Like I've stated in the past, this is YOUR conference. Come on down to The Astor Crowne Plaza on April 10<sup>th</sup> and 11<sup>th</sup>, 2025 and get some dental CE, and by the way, you might have a good time also. Oh, I almost forgot, this is also taking place during the FRENCH QUARTER FEST in the heart of the French Quarter. Registration will start December 1<sup>st</sup> on NODC.org. Have a great day my LDA family!

### WE WANT YOUR NEWS!!

**Anyone knowing of any dentist who has made a significant contribution, gained an elective or appointive office, written an article, delivered a paper, or rendered unusual public service, please let us know! [info@nodental.org](mailto:info@nodental.org)**

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### Cancelation and Refund Policy

A full refund, less a \$25 processing fee, will be issued for all cancellations received at least one week prior to the date of the event. No refunds are issued thereafter. Cancellations received the day of the event are not eligible for a refund. LSUHSC School of Dentistry, reserves the right to cancel a course when circumstances are warranted. In such a case, a full refund will be issued.



[REGISTER NOW](#)



# AGENDA



**Thursday,  
October 10th**

- 7:30am-8:30am: Registration & Breakfast.
- 8:30-8:45am: Opening Remarks.
- 8:45am-10:15am: Ramón Gómez Meda, DDS & Jonathan Esquivel, DDS.
- 10:15am-10:45am: Break & Visit Vendors.
- 10:45am-12:15pm: Ramón Gómez Meda, DDS & Jonathan Esquivel, DDS.
- 12:15pm-1:15pm: Lunch & Visit Vendors.
- 1:15pm-3:15pm: Felix Pages, CDT.
- 3:15pm-3:45pm: Break & Visit Vendors.
- 3:45pm-4:15pm: Resident Presentation.
- 4:15pm- 5:30pm: Visit Vendors.
- 5:30pm- 7:30pm: Dinner (separate registration).



**Friday,  
October 11th**

- 7:30am-8:30am: Breakfast & Visit Vendors.
- 8:30am-9:30am: Mr. Kite Saito, CDT, MDC
- 9:30am-10am: Resident Presentation.
- 10am-10:30am: Break & Visit Vendors.
- 10:30am-12:30pm: Marcela Alvarez, DDS, MsD.
- 12:30pm-1:30pm: Lunch & Visit Vendors.
- 1:30pm-2:30pm: Marcela Alvarez, DDS, MsD.
- 2:35pm-2:45pm: Closing Remarks & Acknowledgements.
- 2:45pm-4pm: Visit Vendors & Tour of the Facilities.

This continuing education activity has been planned and implemented in accordance with the standards of the ADA Continuing Education Recognition Program (ADA CERP) through joint efforts between The American College of Prosthodontists and the Louisiana Section.



# COURSE DESCRIPTION



**Jonathan Esquivel, DDS. & Ramon Gomez Meda, DDS.**

**“Perio-prosthetic approaches for long term predictability in implant dentistry”.**

This lecture will review important principles that must be met to promote esthetic and biological stability, and proper management of the peri-implant soft tissues as a vital process for aesthetic outcomes and implant stability. Techniques such as guided bone regeneration, soft tissue augmentation, and connective tissue grafts will help generate a more stable environment and promote more esthetic and long-lasting results when accompanied by biologically thought- of prosthetic concepts. Learning objectives: 1) Identify the perio-prosthetic principles leading to peri-implant environment stability. 2) Identify situations that may lead to potential pitfalls in implant dentistry. 3) Establish protocols to reconstruct or repair implant sites to ensure esthetic outcomes.



**Felix Pages, CDT.**

**“Material selection for today’s clinicians and dental laboratories”.**

This lecture will focus on the many restorative materials available today. Each material has unique strengths and weaknesses. Each vary in translucency and there is no one material solution for all restorations. The lecture will cover from "learning to look at teeth" to determine the digital scan and the milling process to have on the fit of the milled restorative materials. Inadequate preps will result in loose and poor fitting crowns. Comparison between different materials and their inherent properties will be discussed as well, as the indications where each material should be used. The importance of Fluorescence in the restorative materials will be discussed.



**Kite Saito, CDT, MDC**

**“Maximizing monolithic esthetics through green state finishing”.**

This lecture will review the role that green state finishing plays in the overall esthetic and functional success of monolithic zirconia restorations. The presenter will walk his audience through a detailed, step by step process that can be easily integrated into a laboratory's workflow. Examples of properly finished zirconia frameworks as well as the esthetic outcomes that were achieved with MIYO® and MIYO® Pink liquid ceramic materials will be reviewed. Learning Objectives: 1) Understand why green state preparation is important 2) Learn how to optimize milling machine strategies & nesting for the best outcome 3) Identify the visual difference between how zirconia restorations look different before & after proper green state preparation 4) Analyze why milling machines can NOT mill the embrasure(s) of bridges and how to overcome this issue



**Marcela Alvarez, DDS.**

**“Restoratively Guided Orthodontics: A New Perspective”.**

The most difficult issue related to interdisciplinary dentistry is the communication between the specialists and the restorative dentist. In the past, this was achieved via different methods, poorly or not at all. Today the primary communication tool with our orthodontist is pre-orthodontic or intermediate orthodontic bonding. Whether the teeth are too small, too large or worn, we create ideal tooth form and anatomy, either before or during the ortho/surgical treatment plan. This takes out all of the guesswork for the orthodontist and results in ideal tooth positions for the restorative dentist. Learning Objectives: 1) Be able to communicate with the orthodontist using Pre-orthodontic Bonding or Intermediate Orthodontic Bonding. 2) Be able to perform the bonding technique. 3) Be able to implement a systemic approach to interdisciplinary treatment between the Restorative Dentist, the Oral and Maxillofacial Surgeon, the Orthodontist, and the Periodontist.

**“Treatment Options for the Replacement of the Missing Maxillary Lateral Incisor”.**

The replacement of the missing maxillary lateral incisor continues to be a challenge for the interdisciplinary dental treatment team. Over the past two decades the dental implant has become a primary method of replacement. However, while implants offer numerous benefits, some significant potential problems are associated with implant treatment. We will discuss the various treatment options for the replacement of the missing maxillary lateral incisor with an emphasis of the Zirconia Bonded Bridge. Learning Objectives: 1) Identify five treatment options for the replacement of the missing maxillary lateral incisor. 2) Discuss potential negative esthetic outcomes associated with the replacement of a missing maxillary lateral incisor with an implant. 3) Describe the requirements for a successful zirconia bonded bridge to replace a missing maxillary lateral incisor and the steps involved in bonding a zirconia bonded bridge.



**REGISTER NOW**



## RIME: A new spin on a more familiar infection

Submitted by Ilana Bresky, B.S.

Dental professionals should become familiarized with Reactive Infectious Mucocutaneous Eruption, or (RIME), which presents with erosive mucositis typically affecting two or more mucous membranes, frequently in the oral cavity, and oftentimes is accompanied by skin lesions



Figure #1 (RIME – Lips)

or rash. The condition typically manifests in patients exhibiting signs of an infectious trigger, distinct from eruptions caused by medication intake(1). Common presentations are oral erosions (Figures 1, 3), bilateral pink eye with possible mucosal purulence (Figure 2), or urogenital lesions(2). RIME is a post-infectious mucocutaneous condition generally preceded by flu-like symptoms(3), caused by bacterial infections like *Mycoplasma pneumoniae* (*M pneumoniae*), *Chlamydia pneumoniae*, and Group A *Streptococcal* pharyngitis.

Additionally, viral respiratory pathogens such as Metapneumovirus, Parainfluenza, Rhinovirus, Enterovirus, and Influenza infections may also be implicated, along with severe acute respiratory syndrome (SARS-C-o-V-2) infection(3).

RIME involving respiratory disease is the most fatal, yet still rare, with a mortality rate of around 3%(4). *M pneumoniae* is the most common initial cause of mucocutaneous disease, as it induces RIME in about 25%-30% of patients(5), while recurrent episodes elicited by many different infectious agents(1) are estimated at 9%-38%(5). Initial onset RIME is most prevalent in children and adolescents, however, young to middle aged adults may also be infected(4). Because of the relatively frequent recurring nature of infection, and although some patients may experience initial eruptions as an adolescent, one may continue to have the repeated



Figure #2 (RIME – Eye)

infections well into adulthood. An extreme example of this is a report that shows as many as seven recurring episodes in fewer than three years(1).

Data from 2022 states that 54%-62% of patients are male(1), at a 2:1 ratio(4). Inconsistent evidence on targeted demographics exists, with one study finding recurrent patients more likely to be African American and older, while a conflicting study found no demographic differences among patients with recurrent and isolated disease(6). Unlike the onset of RIME, which is triggered by



diverse pathogens, recurrence can be triggered by distinct pathogens, though intensity generally decreases in these subsequent episodes(7), but with greater rates of psychiatric complications (specifically anxiety and depression) and more severe sequelae(6).

'RIME' is a relatively new term that was initially designated strictly to the category of MIRM (*Mycoplasma*-induced rash and mucositis), given that all then-recognized cases were respiratory, typically associated with *M pneumoniae*(4). In 2018, however, (Continued on page 12)



Figure #3 (RIME – Tongue)

Same patient 3 weeks later with remaining lesion on tongue, although labial lesions had healed.



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# Upcoming Scientific Program

By Gregory P. Guerra, D.D.S. - NODA Scientific Program Committee Chair

DATE   LOCATION   TIME	SPEAKER   TOPIC   OBJECTIVES	SPONSORS																																
<p><b>September 18, 2024</b></p> <p><b>The Ridgeway of Old Metairie</b> 2431 Metairie Road Metairie, LA 70001</p> <p><b>Check In/Dinner:</b> Begin at 5:45pm</p> <p><b>Meeting:</b> 6:00 pm – 8:30pm</p> <p><b>CE:</b> 2.0 clinical hours</p> <p><b>Deadline:</b> September 16, 2024</p> <p><b>Registration:</b> Must register in advance for food guarantee</p> <p><b>Early Registration Fee:</b></p> <table border="0"> <tr><td>Member</td><td>\$20.00</td></tr> <tr><td>Student</td><td>\$20.00</td></tr> <tr><td>Resident</td><td>\$20.00</td></tr> <tr><td>Applicant</td><td>\$0</td></tr> <tr><td>Dentist (non-NODA)</td><td>\$45.00</td></tr> <tr><td>Hygienist</td><td>\$45.00</td></tr> <tr><td>Office staff</td><td>\$45.00</td></tr> <tr><td>Spouse</td><td>\$45.00</td></tr> </table> <p><b>Late Registration Fee:</b></p> <table border="0"> <tr><td>Member</td><td>\$30.00</td></tr> <tr><td>Student</td><td>\$30.00</td></tr> <tr><td>Resident</td><td>\$30.00</td></tr> <tr><td>Applicant</td><td>\$0</td></tr> <tr><td>Dentist (non-NODA)</td><td>\$55.00</td></tr> <tr><td>Hygienist</td><td>\$55.00</td></tr> <tr><td>Office staff</td><td>\$55.00</td></tr> <tr><td>Spouse</td><td>\$55.00</td></tr> </table> <p><b>Registration &amp; Payment:</b> Payment is required with registration, otherwise registration for the meeting is not guaranteed. A 25% administration fee will be applied to any refund request received after Monday, September 16<sup>th</sup>. If applicable, all no shows will be charged. All requests for refunds or cancellations must be received in writing no less than three days prior to the course. Refund requests will not be accepted after this deadline. Registration fees are for this meeting only.</p>	Member	\$20.00	Student	\$20.00	Resident	\$20.00	Applicant	\$0	Dentist (non-NODA)	\$45.00	Hygienist	\$45.00	Office staff	\$45.00	Spouse	\$45.00	Member	\$30.00	Student	\$30.00	Resident	\$30.00	Applicant	\$0	Dentist (non-NODA)	\$55.00	Hygienist	\$55.00	Office staff	\$55.00	Spouse	\$55.00	<p align="center"><b>General Membership Meeting &amp; CE Lecture Dinner</b></p> <p><b>Speaker – Earl Peter Park, DMD, MD</b></p>  <p>Earl Peter Park, DMD, MD is a board-certified surgeon with specific focus on treating patients with oral cancer and pathology. Dr. Park is fellowship trained in head and neck oncologic surgery as well as microvascular reconstruction. He sees patients in the Oral Oncology Clinic at the LSU School of Dentistry and the Oral &amp; Maxillofacial Surgery Clinic at the University Medical Center in New Orleans. Dr. Park was born and raised in Canada. He attended the University of Toronto and received his Honors Bachelors of Science in Human Biology. Thereafter, he went to the University of British Columbia in Vancouver where he earned his DMD. Dr. Park completed his MD, General Surgery internship and Oral &amp; Maxillofacial Surgery Residency at LSUHSC-New Orleans. He then completed a two-year fellowship in Head and Neck Oncology and Microvascular Reconstruction at the University of Alabama at Birmingham. Dr. Park has authored several peer reviewed articles and textbook chapters in the areas of computer assisted surgery, head and neck pathology, facial cosmetics and complex facial reconstruction. His research interests include virtual surgical planning in mandibular reconstruction, biomarkers in cancers and pre-cancers of the oral cavity, and optimizing patient outcomes following head and neck surgery.</p> <p><b>Topic - “Oral Oncology”</b></p> <p>This lecture is intended to provide a better understanding of the comprehensive management of oral cancer patients including: screening, biopsy, ablation-reconstructive surgery, and rehabilitation.</p> <p><b>Learning objectives:</b> The presenter aims in this lecture:</p> <ol style="list-style-type: none"> <li>1) To demonstrate and reinforce screening techniques for oral pathology as well as the importance of early referral. Oral oncology screening is a critical function of dentists and hygienists. In fact, 83% of referrals for oral cancer will come from dental offices. Early detection of oral pathology can save a life.</li> <li>2) To understand importance of cancer prevention including smoking cessation and alcohol reduction. Smoking and alcohol are known causative agents for head and neck cancer. Our role as healthcare professionals is to provide the rationale and initial management of smoking cessation. This includes education and nicotine replacement.</li> <li>3) To enhance diagnostic skills in clinical oral pathology, including work up: required imaging and laboratory tests. It is critical to form a differential diagnosis, high quality notation and referral. This eliminates prolonged delay in care, which can lead to increasing tumor burden and worse prognosis.</li> </ol>	<p><b>ZimVie</b> <i>(formerly Zimmer Biomet Dental)</i> Joey Mollere Territory Manager: New Orleans Phone: 504/252-6159 joey.mollere@zimvie.com www.zimvie.com</p> <p><b>Hancock Whitney</b> Patrick McKenna Vice President Business Banker Phone: 504/586-3505 Cell: 504/352-3770 patrick.mckenna@hancockwhitney.com www.hancockwhitney.com</p>
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## RIME: A new spin on a more familiar infection . . .

*Continued from page 9*

the term RIME was adopted to distinguish patients whose mucocutaneous eruption arose from other various respiratory-related illnesses(1).

Significant to dental professionals is the fact that RIME is considered a distinct entity from similar conditions with overlapping symptoms, such as Stevens-Johnsons syndrome (SJS). RIME typically involves predominantly mucosal surfaces and manifests post-infection, unlike SJS, which primarily affects the skin, often as a reaction to medication, and tends to have a milder course(3). Another disease with a likeness to RIME is

erythema multiforme(1), which is most commonly induced by herpes simplex virus and has characteristic targetoid skin lesions with variable mucosal involvement(8).

Effective treatment involves targeting the initial infection with antibiotics, followed by a possible combination of systemic steroids, antiviral therapies, and immunomodulatory agents to halt mucocutaneous progression(9). Various regimens incorporating corticosteroids, intravenous immunoglobulin (IVIG), cyclosporine, or tumor necrosis factor (TNF)-alpha inhibitors have shown efficacy in stopping

mucocutaneous advancement(9).

There is currently insufficient evidence to support the prophylactic use of antibiotics for preventing initial RIME or its recurrence(1); however, both topical and systemic steroids have demonstrated effectiveness in managing subsequent episodes(6). Additionally, patients will likely require pain management and wound care(1). Accurate diagnosis, timely consultation with appropriate medical experts, prompt treatment, and recurrence monitoring are critical for minimizing complications(6).

### Citations:

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## Dr. James Burns talked to LSUSD Freshman Dental Class



*Dr. James Burns talked to LSUSD Freshman Dental Class on the Importance of Organized Dentistry.*

## Bulletin Board

### APPRAISALS, SALES, ASSOCIATESHIPS, PRE-RETIREMENT PLANNING

ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770/664-1982 or visit our website [www.adssouth.com](http://www.adssouth.com). Four Metairie practices and one North Shore practice sold. All sold for full price, cash at closing. If you're thinking about selling, this a good time to call Dr. Earl Douglas 770/664-1982 or [earl@adssouth.com](mailto:earl@adssouth.com).

### ENDO PRACTICE – NEW ORLEANS AREA (#9497)

Gross collections: \$1,266,252; 4 days a week, 3 operatories, 3,000 sq. ft. This exceptionally well-located and profitable jewel of a practice is now available for your purchase! The seller is willing to stay and assist with the practice transition if the buyer prefers. CBCT, X-NAV, Biolase Lasers, central Nitrous, and 3 treatment rooms fully equipped with Global Microscopes, intra-oral cameras, ultrasonics, and Endo handpieces provide unique treatment possibilities. Over 3,000 square feet allows for future expansion of up to 5 additional treatment rooms. If your vision is to own a quality focused, service-oriented practice where you can grow and thrive, inquire with Dr. Earl Douglas at 770/664-1982 or [earl@adssouth.com](mailto:earl@adssouth.com).

**TELL 'EM  
YOU SAW IT  
IN NODA NEWS**

### GENERAL PRACTICE – WESTERN NEW ORLEANS AREA (#9498)

Gross Collections \$701,693, 3.5 days a week, 3 operatories, 1,900 sq. ft. This well-established thirty year plus standing practice is located west of New Orleans within easy driving distance of New Orleans. The practice is well-staffed and uses Dentrix management software. There were over 2,300 patients seen in the past eighteen months and the practice sees 16 new patients per month. The dentist is booked a week and a half in advance. The 1,900 sq ft office is available for purchase. Hygienists are responsible for 30% of practice income as many services are referred out. 2023 gross was \$674,000 and projected net income after payments is over \$200,000 from a purchaser production level of just \$480,000. That's 43% after all expenses and loan payments. If you don't mind a slower, easier, less stressful way of life, with a low overhead, be sure to look this opportunity over. For more information, contact Dr. Earl Douglas at [earl@adssouth.com](mailto:earl@adssouth.com) or 770/664-1982.

### GENERAL DENTISTS NEEDED

Whether you are a recent dental school graduate or an established practitioner interested in pursuing new opportunities, Louisiana Dental Center offers dentists the ability to perform in an autonomous and collegial atmosphere without the burden of managing a practice. With numerous modern facilities scattered across South Louisiana, our practice is in a unique position to offer flexible and convenient scheduling options. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or [ternst@LaDentalCenter.com](mailto:ternst@LaDentalCenter.com).

### HIRING LONG TERM ASSOCIATE DENTIST

Our mission is to provide personalized, comfortable dentistry and to create healthy, confident smiles. My goal is to develop a long-term associate relationship and provide mentoring, professional development, camaraderie and a shared devotion to clinical excellence. This is not for the dentist who wants to punch out and check out. It is not for the dentist who cares about the patients more than themselves. I look forward to speaking with you. Please email [résumé to careers@camenzulidental.com](mailto:résumé to careers@camenzulidental.com).

### IMPLANT INSTRUMENTATION

For Sale: Implant delivery equipment, supplies, and cart. Gently used equipment. Text to 985/707-2370 for complete list of components and pictures. Great Deal!

### SATURDAY GENERAL DENTISTS

Louisiana Dental Center is seeking General Dentists interested in working Saturdays at its locations throughout South Louisiana. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or [ternst@LaDentalCenter.com](mailto:ternst@LaDentalCenter.com).

### UPHOLSTERY

Are your dental chairs looking shabby? Reupholstery could make a huge difference. Call me for a free estimate. Fast pick-up and delivery. James Melerine Upholstery. 504/430-2307

